



CAPABILITY PROFILE



**PRECISION
RECRUITMENT**

Logistics & Engineering

ABOUT PRECISION RECRUITMENT

Precision Recruitment specialises in the recruitment of Logistics and Engineering professionals and executives throughout Australia and internationally. Precision Recruitment's strong national presence enables us to source high quality candidates from all corners of Australia, as well as internationally, and provides Precision with a strong strategic advantage over its competitors. A key differentiator lies in Precision's ability to utilize multiple resources, searching multiple talent pools for the right candidate every time.

Our tailored service assists leading companies to attract and retain talented personnel on permanent and contract basis, and our experienced team of recruiters assist our clients with a range of added value services to ensure that the recruitment process is the best it can possibly be and that both candidate and clients are serviced not just for the placement, but for the employment.

Precision International specialises in identifying the best talent in the Engineering, Fabrication, Technical & Mining sectors from all parts of the world, and arranging for them to come to Australia to work. This division complements the national recruitment division in providing global staffing solutions in industries where Australia is currently facing skills shortages.

Precision is part of the United Recruitment Group, an Australian company providing the highest levels of recruitment expertise to specialist markets locally, nationally and globally.

NATIONAL NETWORK

Our local market knowledge is backed by a national network of industry recruitment specialists. Precision Recruitment has offices located in Brisbane, Sydney, Melbourne and Perth, and through these offices provides services to a diverse range of clients with operations throughout Australia, Asia and the Middle East.

INTERNATIONAL NETWORK

Complementary to Precision's national recruitment services, Precision International specialises in identifying the best talent in the Engineering, Fabrication, Technical & Mining sectors from all parts of the world. Our highly experienced consultants will search, locate and project manage the immigration of internationally skilled workers to Australia. This division provides global staffing solutions in industries where Australia is currently facing skills shortages.

OUR SERVICES

EXECUTIVE RECRUITMENT

We offer a service that is continuously evolving to meet our clients ever changing needs. Our partnered approach to our clients allows us to truly understand their needs, ensuring an effective recruitment solution is achieved.

We provide both advertised selection and executive search options to find the right person for your role. All assignment will be advertised free of charge on the appropriate job boards as well as our own web site, fast becoming the site to visit for professionals in engineering & logistics.

CONTRACTING

If you need experienced executives or professionals for a specific period of time or project, Precision can find a contract executive or team that fulfils your needs. Assignment length can vary from as little as two weeks to in excess of three years. Precision takes responsibility for all the administrative and regulatory requirements such as superannuation, payroll tax, workcover, payslips and group certificates.

ADDITIONAL SERVICES

In addition to executive recruitment and contracting, the Precision team can assist you with a range of other important services to ensure you get the right person under the right terms. We can assist you with salary data, via our salary benchmarking system, as well as psychometric appraisals, and benchmarking.

GETTING THE BEST CANDIDATE

In a marketplace where the search for talent is becoming increasingly fierce it is imperative that we search the entire market for the right candidate. When utilising traditional advertisement postings alone, such as SEEK and industry specific job boards, we open your role up to the highly 'active' candidates within the marketplace. These 'active' candidates are also applying to several roles being run by your competitors at the same time. With the utilisation of strategically crafted print advertisement, we "sell" your unique role and opportunity to the broader 'passive' market of candidates.

These candidates, who are typically happy in their current roles and are NOT actively browsing SEEK on a daily basis, are now intrigued by what you have to offer. Why settle for the best that apply, when you could have the best in the market? These are some of the advertisements Precision has placed for our clients:

At Precision we are experts at running major display advertising campaigns for our clients. The bold presentation of our advertising combined with highly creative copywriting ensures your advertisement will attract the quality passive market.

Additionally, this form of advertising may not be as expensive as you may think. Speak with your Precision recruiter about how we can structure you a package that will cut your display advertising costs dramatically.



TRANSPORT GROUP

OPERATIONS/CLIENT SERVICES MANAGER

An opportunity now exists to join a national logistics provider of choice. If you are a self starter, motivated, diligent and have a positive attitude, then this position is for you.

You will visit and service our clients, manage and recruit our fleet of contractor drivers, be flexible and able to work under pressure.

The successful candidate will have experience in a similar role, possess good communication and administration skills and have a good knowledge of the Sydney Metro area. \$80K package is offered for this exciting position.

Please send applications to Geoff Southby;
geoff.southby@precision.jobs
Ph: 03 9514 4428.

www.precision.jobs
1300 4 PRECISION



Sample of an advertisement

OUR PEOPLE

The consulting team at Precision forms the backbone of the business and is another of our key strategic advantages. Over the last 5 years we have expanded and recruited several of the most experienced consultants within engineering and logistics recruitment in Australia. Sharing a strong set of values and working towards a common goal, our Precision team are focused on delivering consistency of service and high level consultancy to clients in all geographical locations.

We would be delighted to arrange for you to meet with our team in any state or if you have national needs, appoint a National Account Manager to oversee and coordinate all your national and international requirements.

THE ROLES FOR WHICH WE ARE THE SPECIALIST

- Logistics & Supply Chain Management
- Engineers, including: Civil, Mining, Oil & Gas, Mechanical, Electrical, Hydraulics, Acoustics, Environmental, Building Services
- Purchasing & Procurement
- Project Managers & Project Engineers
- Warehousing & Distribution Management
- CAD Draftsmen
- Transport Management
- Inventory/Planning & Demand Management
- 3PL Operations & Business Development Executives
- Facilities Management Professionals & Practitioners
- Structural Steel (Fabrication) Professionals.
- Estimators, Design Managers and on-site staff

JUST SOME OF OUR CLIENTS

It is often said, "The best fly with the best". We are very proud to be associated with the following client companies:

- BlueScope Steel
- Norman, Disney & Young
- Accenture
- Fulton Hogan
- Programmed Maintenance Services
- Energex,
- Olex Australia
- Melbourne Bus Link
- Sinclair Knight Mertz
- CRT Group
- Paperlinx /Australian Paper
- Toll Holdings Limited
- Sunbeam Australia
- DHL
- Booth Transport
- Tungsten Group
- Connex Melbourne
- Elgas Ltd
- Zektin Group
- Dyson Group
- Australia Post
- Costa Logistics
- UTi Worldwide

CONCLUSION

At Precision we are committed to assisting clients achieve exceptional results. We have invested in creating a national and international network of contacts and relationships that gives us access to an unparalleled source of candidates to fulfill even the most difficult assignment brief. We believe totally in the concept of partnering in recruitment, and to this end, the vast majority of our clients have been working continuously with us for in excess of 5 years.

We have the resources, people and technology to fulfill your requirements to the highest possible standard.